



## CAPABILITY STATEMENT

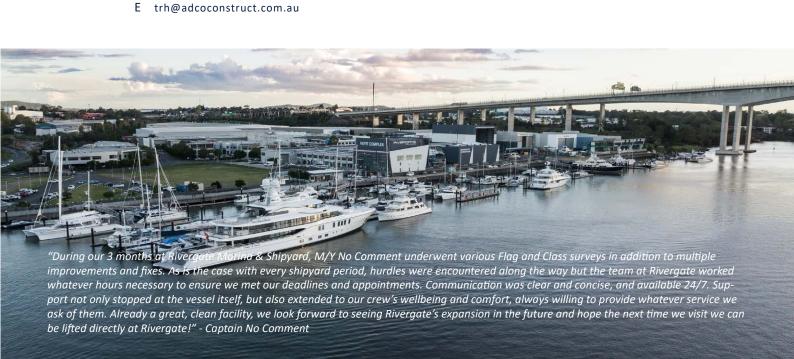
THINK REFIT... THINK RIVERGATE... THINK AUSTRALIA





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# ABOUT RIVERGATE MARINA & SHIPYARD

Rivergate Marina & Shipyard, based in Brisbane, servicing the world, is the product of the vision, investment and belief of a family for whom close ties and a strong work ethic in business and dealings with the community underpin every interaction. Informing their strategy is their genuine passion for the pleasures of a lifestyle that revolves around the water.

Establishing Rivergate in 2006, their objective was to support and service the superyacht industry in a unique and comprehensive way, capturing the full gamut of attributes and emotions associated with owning and working among superyachts.

A prime position on the Brisbane River, Queensland, Australia was chosen for Rivergate, boasting safe, deep water access in all tides and conditions, and CBD proximity for Captains, crews, management and contractors. Now, over a decade on, Rivergate comprises a 105-berth marina with 24-hour security, 12,000m² hardstand, 75 and 300 tonne travelifts, as well as acess to 600T, 2500T and 5000T precincts, 21 tenants and 320 approved contractors in over 20 trades.

The Rivergate skill set includes shipwrights and cabinet makers; marine electricians; marine engineers; propulsion experts; project managers; composite material repairers; a range of service agents for all marine engines; marine carpeting and fabrics; painters

Where the River runs deep

and quality refinishes. From new builds and complex refits to repair, service and maintenance, Rivergate has the expertise and personnel to handle projects of any size.

Rivergate's mission from day one has been to deliver world-class service on time, to budget and without complication. Rivergate is acknowledged as Australia's premier Superyacht refit and project management destination and is considered one of the top three refit destinations in the world, as well as three time award winner of "Superyacht Service Provider" delivered by Superyacht Australia.

This has been achievable through the sheer hard work of the entire Rivergate team, their attitude and approach to every single project.

Rivergate's management team has more than 30 years' experience, providing peace of mind to customers. Our culture, centred on the value and respect for the individual and his or her place in the team, distinguishes us from our competitors. The team pulls together to get the best results for our clients. Rivergate believes in a 'fair go' for everyone, support each other to overcome challenges, celebrate our achievements together, and support the local community and contribute to the broader international superyacht sphere.

Any Tide, Any Time, Any Size...

Rivergate Marina & Shipyard Brisbane LATITUDE 27°26.67'S LONGITUDE 153°06.30'E

## CAPABILITIES & SERVICES

Rivergate Marina comprises 105 berths with deep water access for all visiting vessels, up to 90m. Berthing up to 234m is also available on the Brisbane River.

#### WORLD CLASS PROJECT MANAGEMENT

Tailor-made solutions for your refit requirements:

- » Full budget analysis based on work specification
- » Project managers and accounts personnel specifically allocated to the refit
- » Minuted formal project meetings with Rivergate management and vessel management
- » Updated work / job spreadsheets throughout project
- » Job specific time scale Gantt charts
- » Management of a complete range of marine trades
- » Goods & services tax excemption where applicable

#### **WE OFFER**

- » 7 day 24 hour on water bunkering and refuelling including high and low flow diesel, unleaded and premium unleaded
- » Sewerage pump out
- » Fresh water facilities
- » 20 marine trades on site employing over 320 contractors
- » Official Customs and Quarantine clearance port for South East Queensland
- » Onsite shipyard services to 300T
- » Shipyard services to 600T, 2500T & 5000T

"Rivergate Marina and Shipyard are without a doubt the best place worldwide that I have ever been to have maintenance done. I have never before felt such confidence in the management as I have at Rivergate. Competitive quotes from multiple contractors are the norm and a personalized service commitment unlike I have experienced before.

Upon completion of a year's voyage from USA, we had a number of large and small jobs to perform from paintwork to fabrication. We managed to get everything done well within the time frame and at a cost well under what we expected. The first maintenance period was so successful that we returned for a haul out and more work simply because they were so good at their job." Captain MY Triple 8 - Oceans Magazine, Issue #66



## Shipyard Services



#### **Details of the 300T precinct**

Rivergate operates two travel lifts with the ability to haul out vessels up to 300T. Additional capacity is available at the 600T, 2500T and 5000T precincts.

- »75T travel lift with 8.3M beam
- »300T travel lift with 10.8M beam
- »Simultaneous lifting with 75T and 300T travel lifts
- »Tide curtain to ensure ease of maneuverability
- »Fender piles to guide and protect yachts during lifts
- »Deep water access at all times

#### **ON-SITE FACILITIES**

Rivergate compromises of a 12,000 sqm paved harrdstand home to over 320 marine specialists in more than 20 trades.

- »Enclosed 55M refit shed
- »Two in water service berths with along side vehicle access
- »Harvested water supply for high pressure wash down
- »Secure gated site monitored by patrols, CCTV
- cameras and floodlit at night
- »Single and 3 phase power
- »Heavy vehicle access
- »Dedicated service berth for yachts up to 60m
- »Access to plant and equipment hire
- »Free wifi
- »Lockable storage facilities
- »Air-conditioned crew lounge and kitchen
- »Laundry, washrooms and showers
- »Adjacent cafés

"Having a facility like Rivergate here in Brisbane is great. I have done many yard periods in various locations around the world, and so far Rivergate is ranking very highly".

Captain MY Kokomo II



### Marina Services



#### **ON-SITE FACILITIES**

Rivergate Marina comprises 105 berths with deep water access for all visiting vessels, up to 90m.

- »24/7 On water refuelling and bunkering, including high and low flow diesel, unleaded and premium unleaded
- »Shore power 15 amp and a range of 3 phase power up to 400 amp
- »Deep water access at any tide
- »Dedicated service berth for yachts up to 60m
- »Fresh water facilities
- »Free WiFi
- »Full Security and CCTV cameras
- »Laundry, washrooms and showers
- »Café's
- »Disabled access
- »On site storage
- »Official Customs and Quarantine clearance port for South East Queensland

"The marina staff are amazing! Never was any request to big to handle and every request was dealt with immediately." Captain MY Slojo

#### **GUEST SERVICES**

With its unique location, Rivergate is within easy cruising distance of the Great Barrier Reef, Pacific Islands and other iconic destinations.

- »Experienced Dockmaster on duty 7 days a week
- »Concierge and friendly customer service team to answer all questions
- »Organised social events and BBQ's
- »Customer trolleys
- »Flexible arrival and departure, 24 hours a day
- »Rivergate directory of exceptional on site Marine trades
- »Provisioning advice and local knowledge
- »Customs and Quarantine assistance on request



## PROJECTS & EXPERIENCE

#### 48m MY AQUAMARINA

#### 45m MY BIG FISH



#### MAIN Project Components:

- » Six month refit
- » Project completed ahead of schedule and under budget
- » Complete exterior refinish with unique colours and effect
- » Largest superyacht special effect refinish completed in Australia

#### **OTHER Works:**

- » Overhaul of stabilisers
- » Removal, overhaul and refit of pump systems
- » Windlass Maxwell VWC overhaul
- » Teak deck refurbishment
- » Navigation system re-certification
- » Maintenance of main engine silencers
- » Overhaul deck cranes
- » Replace ships valves
- » All carried out to Lloyds Class

"Absolutely magnificent refinish. DuPont is delighted to have been associated with the MY Aquamarina project. The yacht looks sensational and will attract attention wherever she sails." DuPont Senior Executive

#### MAIN Project Components:

- » 5 year survey, including a survey of all underwater propulsion
- » Total refinish on hull and super structure, excluding sun deck

#### **OTHER Works:**

- » Removal and repair of the Port Propeller
- » Bearing replacement, refit of rudders
- » Touch up of underwater paint
- » Removal and modification to beach door hydraulics
- » Modifications to sun deck crane
- » Sand blast and anti-foul hull
- » Total hydraulic oil system flush
- » Conducted 8,000 hour service on stabilisers
- » Conducted 9,000 hour top end overhaul on both engines
- » Interior repairs to stone work and polishing of timber furniture
- » All carried out to G.L. (DNV) Class

#### 63m MY SURI

#### 73m MY DRAGONFLY



#### MAIN Project Components:

- » Glasshouse construction
- » Custom Built furniture
- » Walk-in fridge/freezer construction
- » Owners cabin extension
- » Bridge saloon refurbishment
- » Full hull and superstructure repaint

#### **OTHER Works:**

- » Construction of new crew galley
- » Re-marble four guest ensuites
- » Strip and re-coat 400m2 A60 rated hanger deck
- » Installation of new atlas system
- » Overhaul of hydraulic pumps and systems
- » Extensive engineering modifications throughout vessel
- » Extensive electrical upgrades
- » All carried out to B.V. Class

#### MAIN Project Components:

- » Project managed maintenance period
- » Total refinish of the exterior in 74 days, including complete repaint from the top of the mast to the keel
- » Complete custom galley replacement

#### **OTHER Works:**

- » Re-carpet throughout
- » Rebuild vessels stern tubes
- » Extensive engineering maintenance
- » Hull plate placement and repair
- » Stabiliser rebuild
- » Exhaust scrubbing system installed
- » Extensive electrical works
- » All carried out to Lloyds Class

"The maintenance we received at Rivergate Marina and Shipyard in Brisbane was far more cost effective than earlier maintenance period in the USA and the quality of work was right up there with some of the best facilities in Europe. We are planning on coming back to Rivergate for our next scheduled yard work." Captain MY Dragonfly

## Superyacht Berthing



Rivergate Marina and Shipyard is acknowledged as Australia's premier Superyacht service, refit and project management destination. With deep water access for berthing vessels up to 90m and refueling and bunkering from our designated on-water fuel wharf, Rivergate offers world class facilities to all incoming vessels.

Rivergate Marina and Shipyard is an official Customs and clearing port for Australia and can provide assistance in Customs and Quarantine clearance on request. Local and international Agents refer vessel to Rivergate and we have a reliable network of suppliers and contractors to take care of all provisioning and other requirements.

A convenient midway stop between Sydney and Cairns and the Whitsundays, Brisbane enjoys year round sunshine and a mild sub-tropical climate, a clean safe capital city brimming with attractions and a proactive, highly skilled marine industry.

Our team is proud to extend local hospitality to visiting Superyacht crews and regularly organises social activities such as barbecues, bowling and other social events. We can recommend sights of interest in the region, including hand feeding Dolphins, Theme Parks, dining, shopping, events, local beaches, wildlife sanctuaries and cultural attractions plus tips for the best clubs in town!







"Thank you to the amazing Rivergate staff!
You were all so helpful and made our stay at
Rivergate Marina very enjoyable. I hope to see
you again soon!" Chief Stewardess MY Felix

### Commercial Excellence

Rivergate Marina and Shipyard's high-end Superyacht refit capabilities have been applied to commercial projects as diverse as ferries, tugs and specialised service vessels.

Most recently, Rivergate was responsible for building the 25m, high-speed catamaran for Queensland Water Police – the largest single build carried out by Rivergate for the Queensland Water Police. The task-specific, high-tech command and control Water Police vessel was built to international standards. Construction took 31,000 man hours to complete.

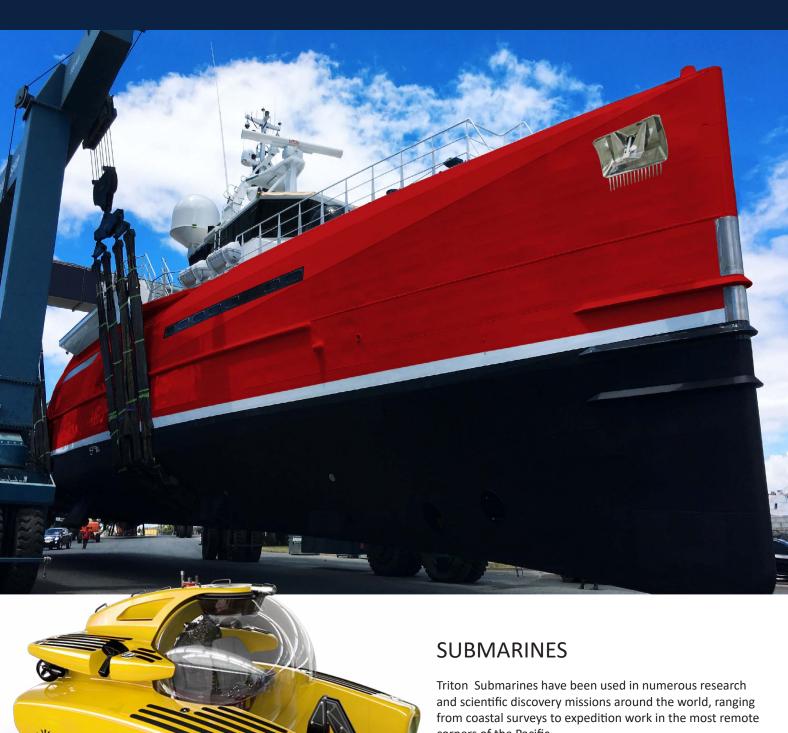
The ultimate commercial vessel in its class, it can operate in waters up to 200 nautical miles off the coast at a top speed of 25 knots and provides extraordinary volume to accommodate specialised equipment and up to nine officers for extended missions along the coastline.

The impressive vessel was named in honour of Detective Senior Constable Damian Leeding, who lost his life in the line of duty in 2011.



### Innovative Solutions

Rivergate partners with on site Naval architects at The Aus Ships Group to deliver innovative solutions!



corners of the Pacific.

Described as "the Swiss-army knife" of subs the Triton 3300/3 can reach depths of 1,000 metres (3,300 feet), offering superyacht guests the unprecedented opportunity to view coral reefs, wrecks and marinelife at depths not previously attainable.

The rise of the sub is being driven by a new generation of yacht owners more orientated towards experiences and extreme adventures.

## CUSTOM DESIGN & INSTALLATION

Rivergate boasts onsite technical design and support capabilities through the industry leading Aus Ships Group headed by naval architect Tommy Ericson. Following the brief to refit a superyacht support vessel with a bespoke submarine hangar, the collaborative efforts of Rivergate and Aus Ships were able to deliver the project including design and fabrication to such a high standard that the newly added structures and equipment cannot be differentiated from the original ship. Aus Ships delivered the complete technical solution for the project, including all engineering, systems, piping and outfitting. A strong team numbering more than 65 were effectively supplied and managed for the six month project at Rivergate. Additionally, 50 plus contractors were engaged during the project with oversight provided by Rivergate and Aus Ships.







## Management Team

#### ANDREW CANNON

#### General Manager

Andrew has worked in the marine industry for over 25 years and has obtained marina management qualifications through the MIA. Andrew's seagoing vessel master qualifications are complemented by his vast knowledge and experience in vessel refits. Andrew has been employed at Rivergate since the company opened in Brisbane, and now as General Manager, Andrew oversees all aspects of the marina, shipyard, project management, fuel facility and day to day operations. Andrew is responsible for inspiring the Rivergate team to achieve the highest level of quality & service.

#### STEVE FISHER

#### **Director of International Business**

Steve has pioneered strategies in the marine industry in development, design and management of large yachts. Steve has over 30 years' experience in this field. This international position within Rivergate sees Steve coordinate and manage superyacht refits, which rival refits carried out anywhere in the world. Steve is responsible for ensuring all major projects are completed, on time, on budget and to the highest quality.

In recognition of his industry experience, Steve was awarded the 2014 Superyacht Industry Champion of the Year award.

#### **Angus Paterson**

#### Project Manager

and has been on boats his entire life. With a background in Business logistics and supply chain management, he joined Rivergate over 6 years ago. He has project managed a number of large Superyachts including, MY No Comment, MY SuRi, MY Sea Wolf, to name just a few. His strengths lies in his deep understanding of accurate budegting, timing and project coordination.

Angus, who also gained experience in both the Marina and Shipyard aspects of Rivergate's business, has a great track record of outstanding customer service and delivering all his projects on time and to budget.

Angus grew up in a boating family in the Whitsundayts

#### **MARTY JOHNSON**

#### Project Manager

Marty is an accomplished Marine Engineer with over 20 years' experience within the Marine and Superyacht industry, with proven expertise in the successful project management of significant Superyacht refit projects. Marty has a vast knowledge of vessel operations and has crewed on some of the world's most prestigious international yachts, both sail and power. Marty is responsible for managing Rivergates' larger refit projects, supervising trades and stakeholders to ensure all projects are completed within budget and on time. Marty has a strong focus on excellence in customer service coupled with a strategic direction of continuous quality improvement.

#### **AWARDS**

2012, 2014 and 2016 Superyacht Industry Business of the Year Award - Service Provider

2015 Marina Industries Association "Marina of the Year"

2017 Voted Top 3 Australian Marinas by Boat International USA

"Only Australian Shipyard in the Top 3 Superyacht Refit Destinations in the world" by The Crew Report

2018 Superyacht Business of the Year- Manufacturer



## Affiliations



















